





*Some Information Regarding the*  
**Gourlay Pianos**



Prepared by  
**Gourlay, Winter & Teeming**  
Solely

1887-1888 - 700-1888



SOME INFORMATION REGARDING THE  
**GOURLAY PIANOS**

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JULY, 1906



MANUFACTURED BY  
**GOURLAY, WINTER & LEEMING**  
TORONTO



# Gourlay Pianos

## A TWO YEARS RECORD

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IT is just a little over two years since the first "Gourlay Piano" passed from the hands of its makers—a finished instrument. It is true their construction began about a year previous, but the "Gourlay Piano" is not an instrument of mushroom growth; on the contrary, it is thorough in every detail, solid, enduring and artistic, and, as a consequence, of slow development and exceeding cost; so that though the factory is fully equipped with newest and best of labor-saving machinery, the total output to date is less than one thousand four hundred pianos.

But what a record as to patrons. Never before has a piano met with such a spontaneous and appreciative reception. Pianists, Vocalists, Teachers, Heads of Colleges, Conservatories and Schools, as well as non-professional musicians of ability and culture, have one and all welcomed the new piano, and predicted for its makers a success and a reputation that it were hardly modest to publish, even though its hope inspire our every effort.

# Gourlay Pianos



## OUR AMBITION

The ambition of Gourlay, Winter & Leeming is to manufacture a piano of such pre-eminent excellence, and to have this excellence so universally acknowledged and attested, that, in Art Circles the world over, Canada may yet be known as a leader in Piano Art.

## ITS ACHIEVEMENT

In the realization of this ambition, the factory is manned with expert piano builders, under the direction of the manufacturing partners and a half score of superintendents, whose combined experience and ability outdoes their compeers in other factories. In the furtherance of this ambition, it is the policy of Gourlay, Winter & Leeming to publicly acknowledge the successes as well as the attainments and position of the chiefs of staff, to pay all workmen the very highest wages, and to provide the choicest of material, resulting in a factory *esprit du corps* that finds its outlet in making the perfection of the **Gourlay Piano** the supreme effort of every employee, as well as the pride of the executive staff.



# Goulay Pianos



Style 7.—Ornate Colonial Design  
New Grand Scale

A Piano of the above style was supplied to Government House, Ottawa, for the personal use of Lady Ruby Elliott, on the order of Her Excellency the Countess of Minto.

# Gourlay Pianos

## PARTIAL LIST OF PATRONS

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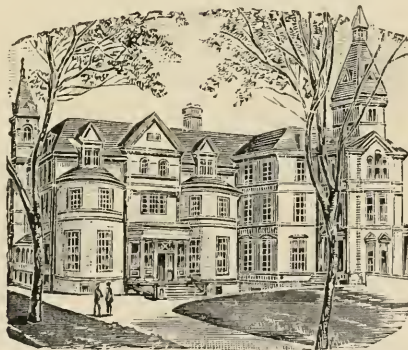
IN the list that follows are the names of several whose ideal piano has been one of the American Grands of world reputation, and who, having found in the **Gourlay Upright Piano** a deliciousness of tone quality and a touch so responsive as to more nearly approach their ideal than ever before found in a Canadian piano, have at once accorded the "Gourlay" their preference and their patronage.

In the list are the names of some customers who have been offered a cash premium if they would change their used Gourlay for a new piano of "an older maker of established reputation", as well as the names of an occasional purchaser who, though delighted with their Gourlay, have been urged by such makers to change their used upright for a new Grand on payment of a nominal difference, so great is the desire of the older makers to have a used Gourlay in their warerooms for comparison or other purposes.

|                           |                      |
|---------------------------|----------------------|
| BALDUR, MAN.....          | Robt. Aitken.        |
| BEAR CREEK, MAN.....      | A. W. Pollock.       |
| BEAUSEJOUR, MAN.....      | S. Turner.           |
| BOISSEVAIN, MAN.....      | A. E. Campbell.      |
|                           | Mrs. Emma Coldbick.  |
| BRANDON, MAN.....         | Thos. McKenzie.      |
|                           | L. A. Race.          |
|                           | J. B. Wilson.        |
|                           | N. Wolverton.        |
|                           | A. F. Thornborough.  |
|                           | F. Benest.           |
|                           | Wilson E. Wales.     |
| CARMAN, MAN.....          | A. E. Robertson.     |
|                           | R. McKinney.         |
|                           | W. J. Anger.         |
| CYPRESS RIVER, MAN.....   | Mrs. R. C. Pollock.  |
| DARLINGFORD, MAN.....     | Coleman Bros.        |
| DUNALLEN, MAN.....        | D. H. Thomas.        |
| ELM CREEK, MAN.....       | Geo. Allward.        |
| EMERSON STATION, MAN..... | Dr. Maxwell Wallace. |

# Gourlay Pianos

|                          |                       |
|--------------------------|-----------------------|
| FRANKLIN, MAN.....       | W. Morris.            |
| GLADSTONE, MAN.....      | G. P. Minaker.        |
| HAMIOTA, MAN.....        | Thos. Colbeck.        |
| KELLOE STATION, MAN..... | C. F. Nixon.          |
| KILLARNEY, MAN.....      | C. E. Marquis.        |
| LA RIVIERE, MAN.....     | Geo. Spearman.        |
| MINNEDOSA, MAN.....      | Paul E. McElmoyle.    |
| MIAMI, MAN.....          | Chas. F. Collins.     |
| MORDEN, MAN.....         | Miss M. Burnett.      |
|                          | Howard Patchell.      |
|                          | Jas. A. Scott.        |
|                          | Geo. Cochrane.        |
| MCGREGOR, MAN.....       | Rev. A. Chisholm.     |
| NAPINKA, MAN.....        | A. E. Slater.         |
| NEEPAWA, MAN.....        | Mrs. J. B. Govenlock. |
|                          | Mrs. B. Young.        |
|                          | W. J. Manning.        |
| NINGA, MAN.....          | E. W. Acaster.        |



## HALIFAX LADIES' COLLEGE AND CONSERVATORY OF MUSIC.

This College purchased at different intervals four Gourlay Pianos, exchanging other instruments by well-known makers.

|                       |                          |
|-----------------------|--------------------------|
| OAK RIVER, MAN.....   | F. M. Chapman.           |
|                       | Wm. Miller.              |
| OAKVILLE, MAN.....    | W. V. Anderson.          |
| PETTIPiece, MAN.....  | Rev. R. H. Fotheringham. |
| PILOT MOUND, MAN..... | Ferrier La Leleer.       |
| ROLAND, MAN.....      | A. Allison.              |
|                       | Jos. Sparling.           |
|                       | Mrs. S. T. Tyndale.      |
| ROSSBURN, MAN.....    | Frank Leslie.            |
|                       | Jos. Peden.              |
|                       | Jas. Young.              |
|                       | Donald Sinclair.         |
|                       | Jos. Stitt.              |
| SHOAL LAKE, MAN.....  | Frank Simpson.           |
|                       | W. H. Speer.             |

# Goulay Pianos

|                        |                          |
|------------------------|--------------------------|
| SOURIS, MAN.....       | S. S. Smith.             |
| SWAN LAKE, MAN.....    | Mrs. M. J. Macklin.      |
| TREHERNE, MAN.....     | J. S. MacEwing.          |
| VIRDEN, MAN.....       | A. T. Murray.            |
|                        | Church of England.       |
| WAWANESA, MAN.....     | Miss C. M. Bishop.       |
| WAPELLA, MAN.....      | Jno. Burke.              |
|                        | W. Shantz                |
| WEST SELKIRK, MAN..... | W. Purvis.               |
| WINKLER, MAN.....      | J. A. Klassen.           |
| WINNIPEG, MAN.....     | W. Aldridge.             |
|                        | Clef Club.               |
|                        | W. Dichmont.             |
|                        | Geo. S. Dingle.          |
|                        | Geo. Kellem.             |
|                        | J. C. Kyle.              |
|                        | Geo. Snider.             |
|                        | Frank Hotchkiss Osborne. |
|                        | G. R. M. Adams.          |
|                        | Mrs. A. E. Clark.        |
|                        | Mrs. Frank Morris.       |
|                        | Arthur Brown.            |
|                        | D. N. F. Nichols.        |
|                        | Jas. W. Matthews.        |
|                        | H. L. Winter.            |
|                        | Mrs. W. Sanford Evans.   |
|                        | W. J. Mantle.            |
|                        | Rhys Thomas.             |
|                        | Jas. Goard.              |
|                        | H. G. Astell.            |
|                        | R. J. Upton.             |
|                        | Miss Edna Sutherland.    |
|                        | R. W. Winfield.          |
|                        | G. A. Fraser.            |
|                        | Miss Maud Howden.        |
|                        | B. A. Parson.            |
|                        | Miss E. Roller.          |
|                        | R. J. Lydiatt.           |
|                        | C. W. Jackson.           |
|                        | Albert Dalziel.          |
|                        | Godfrey Parker.          |
|                        | Young Men's Club,        |
|                        | Grace Church.            |
|                        | Lewis Jordan.            |
|                        | Lionel D. Beard.         |
|                        | Jno. Y. Wells.           |
|                        | M. E. Nichol.            |
|                        | Hugh N. Baird.           |
|                        | W. A. Farmer.            |
|                        | J. D. Suffield.          |
|                        | C. W. Hanscombe.         |
|                        | S. H. Matheson.          |
|                        | R. W. Showell.           |
|                        | A. J. Brenton.           |

# Gowlay Pianos

|                             |  |
|-----------------------------|--|
| WINNIPEG, MAN. (Continued). | J. A. Nelson.<br>J. F. W. Pierpoint.<br>All Saints Church.<br>J. J. Meldrum.<br>H. G. Driskel.<br>H. Mulholland.<br>Mrs. Wm. Cross.<br>Miss L. M. Bullis.<br>W. Mock.<br>Jas. McLean.<br>J. C. Allardyce.<br>J. E. Gaudin.<br>Mrs. May Tusan.<br>H. B. Rugh. |
| ABERNETHY, SASK.....        | J. Stueck.   |
| ARCOLA, SASK.....           | V. W. Cousineau.   |
| BALCARRES, SASK.....        | J. W. Devitt.  |
| BATTLEFORD, SASK.....       | Mrs. D. C. Clink.<br>R. S. Speer.<br>Geo. Truscott.<br>Mrs. Lucy Ward.<br>F. J. Bradley.<br>Capt. R. R. Lauder.<br>Foresters Bldg. Trusts Co., Ltd.<br>R. J. Coulter.<br>J. J. Crottie.  |
| BLADWORTH, SASK.....        | E. J. Dobson.  |
| BRESAYLOR, SASK.....        | J. F. Johnson.<br>Rev. D. D. Macdonald<br>Alex. Taylor.  |
| CARIEVALE, SASK.....        | E. J. Coade.   |
| CARON, SASK.....            | J. H. Dickinson.   |
| CONDIE, SASK.....           | Rev. Wm. Simpson.  |
| DUNDURN, SASK.....          | J. Allan.  |
| ELLISBORO, SASK.....        | G. Percy Oliver.   |
| ESTEVAN, SASK.....          | Dr. D. R. Davies.<br>H. W. Scott.<br>Miss A. M. Davidson.  |
| FILLMORE, SASK.....         | Rev. W. T. McKenzie.   |
| FILE HILLS, SASK.....       | J. W. Collins.<br>R. W. Hodgson.   |
| FLEMING, SASK.....          | B. B. Gilbert.   |
| FROBISHER, SASK.....        | A. Littlejohn.   |
| GRENFELL, SASK.....         | St. Michael's Church.  |
| INDIAN HEAD, SASK.....      | Wm. Jones Davies.  |
| KINISTINO, SASK.....        | Samuel J. Lyle.<br>Mrs. R. J. Hunter.  |
| LANGENBURG, SASK.....       | Mrs. P. Burton.<br>E. C. Kallass.  |
| LEBRET, SASK.....           | Industrial School.   |
| LEMBERG, SASK.....          | W. T. Campbell.<br>A. W. Walker.<br>Thos. M. Bee.  |
| MACOUN, SASK.....           | Mrs. C. H. Arnold.   |
| MAPLE CREEK, SASK.....      | C. E. Brown.   |

# Goulay Pianos

|                          |  |
|--------------------------|--|
| MILESTONE, SASK.....     | John R. Bunn.  |
| MOOSE JAW, SASK.....     | W. S. Baxter.<br>W. E. Fisher.<br>Elisha Colebank.<br>Mrs. Florence A. Kent.<br>Methodist Church.<br>O. B. Fysh.<br>H. G. Smith.<br>N. J. Porter.<br>E. L. Tomlinson.<br>W. R. Cross.<br>A. W. Keith.<br>R. A. Porter.<br>J. A. Irwin.<br>Richard West.<br>R. Loney.<br>Mrs. Emily Cathcart.<br>Mrs. M. H. Siegrist. |
| MCTAGGART, SASK.....     | Wm. Hoge.  |
| NUTANA, SASK.....        | Chas. Nivens.<br>Miss A. Noble.<br>J. W. A. Noble.   |
| OXBOW, SASK.....         | Miss Ethel Shipman.<br>J. E. Sinclair.   |
| PRINCE ALBERT, SASK..... | C. M. Johnson.<br>Wright Bros.<br>Miss E. J. Conlin.<br>H. Armstrong.<br>Wm. Longworthy.<br>T. McNutt.<br>A. J. Bull.<br>J. Cadden, Jr.<br>J. Cadden, Sr.<br>C. F. Hillman.  |
| REGINA, SASK.....        | H. W. Ault.<br>Mrs. Jennie E. Acheson.<br>Felix McManus.<br>W. B. Gougeou.<br>A. D. Woods.<br>W. A. Cowen.   |
| SALTCOATS, SASK.....     | W. A. Lamont.<br>Jno. Benson.<br>W. Dorset.  |
| SASKATOON, SASK.....     | Rev. J. E. Murrell-Wright.<br>Mrs. E. J. Rose.<br>F. S. Grimby.<br>H. E. Shenfield.<br>C. Becker.<br>Miss Clark.<br>E. D. Crandell.<br>Mrs. A. B. Jardine.<br>Mrs. Geo. Bolton.<br>H. N. Sereth.   |
| STOCKHOLM, SASK.....     | F. A. Rose.  |
| WAUCHOPE, SASK.....      |  |
| WHITEWOOD, SASK.....     |  |
| YELLOW GRASS, SASK.....  |  |
| BOWDEN, ALTA.....        |  |
| CALGARY, ALTA.....       |  |
| CARDSTON, ALTA.....      |  |

# Gourlay Pianos

|                              |  |
|------------------------------|--|
| CARDSTON, ALTA. (Continued). | Andrew Archibald.<br>David H. Elton.<br>W. M. Wolsey.<br>Robt. Ibey.<br>Mrs. S. Pollett.<br>Jos. A. Layton.<br>J. T. Brown.<br>Jos. Kearl.<br>D. E. Harris, Jr.<br>D. A. Wilcox.<br>Frank Layne.<br>Milton H. Woolf. |
| CLARESHOLM, ALTA.....        | J. A. Green.<br>J. W. Wooster.   |
| COLEMAN, ALTA.....           | Marshall Laird.  |
| DUHAMEL, ALTA.....           | E. D. De Frain.  |



KINGSTHORPE COLLEGE, HAMILTON.

Mrs. Brouse and Mrs. Kitchen, Principals, write: "Gourlay Pianos have been in use in Kingsthorpe for two years, and have given great satisfaction, having a full, rich tone, fine action, and fine appearance."

|                          |   |
|--------------------------|---|
| DE WINTON, ALTA.....     | W. R. McDonald.   |
| EDMONTON, ALTA.....      | N. Genereux.<br>R. G. Bedlington.<br>Alberta College.<br>Percy S. Hook.<br>C. R. Filtness.<br>Geo. S. Gamble.<br>Mrs. E. L. Watts.<br>E. E. Cole. |
| FORT SASKATCHEWAN, ALTA. | J. B. Adamson.  |
| LETHBRIDGE, ALTA.....    | J. A. Virtue.<br>Mrs. Phoebe Mercer.  |
| MACLEOD, ALTA.....       | Geo. Skelding.<br>Mrs. C. M. Casey.   |

# Goulay Pianos

|                              |                              |
|------------------------------|------------------------------|
| MACLEOD, ALTA. (Continued).. | J. W. Jones.                 |
| MAGRATH, ALTA.....           | E. Jensen.                   |
| MEDICINE HAT, ALTA.....      | C. S. Pingle.                |
|                              | E. R. D. Porter.             |
| MORINVILLE, ALTA.....        | W. Pepin.                    |
| OLDS, ALTA.....              | Mrs. Geo. F. Scott.          |
|                              | Robt. B. Campbell.           |
| PENHOLD, ALTA.....           | Geo. Fleming.                |
|                              | Rev. R. West.                |
| PINCHER CREEK, ALTA.....     | W. A. Ross.                  |
|                              | Convent, Daughters of Jesus. |
| RAYMOND, ALTA.....           | M. T. Owen.                  |
|                              | Jas. Rodeback.               |
|                              | Mrs. Rose Stuart.            |
| RED DEER, ALTA.....          | Dr. E. H. Denovan.           |
|                              | M. J. Manning.               |
|                              | Mrs. A. R. Stent.            |
|                              | J. E. Bower.                 |
|                              | M. A. Dearinger.             |
|                              | C. D. Stone.                 |
|                              | Jno. W. Reeves.              |
|                              | J. E. Wright.                |
| SADDLE LAKE, ALTA.....       | J. W. Carroll.               |
| STETTLER, ALTA.....          | E. A. Hargreaves.            |
| STRATHCONA, ALTA.....        | W. H. McCallum.              |
|                              | Miss Myrtle S. Bell.         |
|                              | E. Harrison.                 |
|                              | C. E. Leake.                 |
|                              | Mrs. R. M. Barber.           |
| THREE HILLS.....             | Wm. H. Woods.                |
| INNISPAIL, ALTA.....         | David Sinclair.              |
| RIVIERE QUI BARRE, ALTA...   | Jos. Poirier.                |
| VEGREVILLE, ALTA.....        | A. M. Thompson.              |
| WETASKIWIN, ALTA.....        | Dr. H. G. Hoare.             |
| CRANBROOK, B.C.....          | L. W. Patmore.               |
| ENDERBY, B.C.....            | F. Pyman.                    |
| FERNIE, B.C.....             | Mrs. A. Eckstein.            |
|                              | Miss M. McHale.              |
|                              | F. J. Watson.                |
| HANEY, B.C.....              | Rev. Wm. Reid.               |
| KASLO, B.C.....              | Miss M. English.             |
|                              | R. Hendricks.                |
| NANAIMO, B.C.....            | Jas. Miller Brown.           |
| NELSON, B.C.....             | R. A. Weir.                  |
| NEW WESTMINSTER, B.C. ....   | Rev. A. J. Brace.            |
| NORTH BEND, B.C.....         | J. Brown.                    |
| SANDON, B.C.....             | W. W. Fallows.               |
| TROUT LAKE, B.C.....         | Mrs. F. Murray.              |
|                              | J. Parisian.                 |
| VANCOUVER, B.C.....          | Rev. J. H. Madill.           |
|                              | Rev. A. J. MacGillivray.     |
| VERNON, B.C.....             | A. Bridgeman.                |
| BARKLY EAST, SOUTH AFRICA.   | R. C. Lloyd.                 |
| HAMAMATSU, JAPAN.....        | Rev. R. C. Armstrong.        |



# Goulay Pianos

|                         |                           |
|-------------------------|---------------------------|
| WEI HWEI FU, CHINA..... | Miss Isabel McIntosh.     |
| DETROIT, MICH.....      | Miss Minnie S. Terry.     |
| NEW YORK, N.Y.....      | Mrs. J. Mally.            |
| NIAGARA FALLS, N.Y..... | Miss Jean Mingay.         |
| NASSAU, BAHAMAS.....    | Trinity Methodist Church. |
| AILS CRAIG, ONT.....    | W. A. Harris.             |
| ALVINSTON, ONT.....     | Mrs. T. Falladown.        |
| ALLANDALE, ONT.....     | Alf. Hopkins.             |
|                         | Mrs. Dalton.              |
|                         | W. D. James.              |
|                         | C. R. D. Mallory.         |
|                         | L. R. Trevelyn.           |
|                         | Edward Shear.             |
|                         | J. H. McMoran.            |
|                         | J. N. McDonald            |
|                         | C. W. Thompson.           |
| ALLISTON, ONT.....      | Miss Emma Norman.         |
| AURORA, ONT.....        | E. M. Bush.               |
| AMHERSTBURG, ONT.....   | Miss J. H. Johnson.       |
| ANCASTER, ONT.....      | F. C. Shaver.             |
|                         | Rev. J. E. Russ.          |
| ARNPRIOR, ONT.....      | W. M. Clarke.             |
| AYR, ONT.....           | C. K. Norton.             |
| BALA, ONT.....          | Miss M. Burgess.          |
| BALTIMORE, ONT.....     | Mrs. J. F. Fraser.        |
| BARRIE, ONT.....        | A. E. Warmington.         |
|                         | J. J. Brown.              |
|                         | Mrs. Jean Mingay.         |
| BEAMSVILLE, ONT.....    | Mrs. Eliz. C. Fox.        |
| BEAUMARIS, ONT.....     | Horace Prowse.            |
| BEDFORD PARK, ONT.....  | J. A. Stewart.            |
| BENSFORT, ONT.....      | Jno. Moncrief.            |
| BELLEVILLE, ONT.....    | Mrs. S. J. Biscomb.       |
| BERLIN, ONT.....        | Miss M. Euler.            |
|                         | Dr. H. F. Pearson.        |
|                         | Mrs. J. Rice.             |
|                         | Chas. P. Zuelsdorf.       |
|                         | Miss Betzner.             |
|                         | Mrs. D. A. Bean.          |
|                         | Miss Jessie Kaempf.       |
| BLAIR, ONT.....         | Geo. Landreth.            |
| BLADWORTH, ONT.....     | J. F. Johnston.           |
| BLIND RIVER, ONT.....   | H. Peters.                |
| BLUEVALE, ONT.....      | A. Patterson.             |
| BOWMANVILLE, ONT.....   | A. James.                 |
|                         | Miss Eva J. Luttrell.     |
|                         | Mrs. C. McGill.           |
| BRACEBRIDGE, ONT.....   | G. W. Ecclestone.         |
| BRAMPTON, ONT.....      | Mrs. C. A. Irvine.        |
|                         | D. L. Mitchell.           |
| BRANTFORD, ONT.....     | Albert Foster.            |
|                         | Oswald Morris.            |
|                         | Geo. C. White.            |
|                         | Miss Emily Van Sickle.    |

# Goulay Pianos

|                             |  |
|-----------------------------|--|
| BRANTFORD, ONT. (Continued) | Rev. F. J. Maxwell.<br>H. J. Smith.<br>Miss D. McCormack.<br>Fred. Buck.<br>W. A. Hossie.<br>M. M. Doherty.<br>W. E. Brough. |
| BROCKVILLE, ONT.....        | W. E. Brough.  |
| BURK'S FALLS, ONT.....      | Rev. J. G. Rodger.   |
| CALEDON EAST, ONT.....      | Wm. Toase.   |
| CAMPBELLFORD, ONT.....      | Miss A. Heenan.<br>Miss M. McKanna.  |
| CAMLACHIE, ONT.....         | Rev. J. Bailey.  |
| CAYUGA, ONT.....            | E. J. Harcourt.  |
| CHATHAM, ONT.....           | Jas. A. Black.<br>Miss Jean Ripley.  |
| CHESLEY, ONT.....           | Miss M. Anderson.<br>Daniel Becker.  |
| CHIPPAWA, ONT.....          | Mrs. J. D. Hazlett.  |
| CHURCHILL, ONT.....         | Mrs. A. Boyes.   |
| CLINTON, ONT.....           | Geo. Farquhar.   |
| COBOURG, ONT.....           | Henry Holgate.<br>J. C. Jewell.<br>Mrs. S. E. Bonbright.   |
| COLBORNE, ONT.....          | Ralph Rutherford.<br>Mrs. B. Beresford.  |
| COLDWATER, ONT.....         | Walter Beatty.<br>Richard Chapple.   |
| COLINVILLE, ONT.....        | James Cruikshank.  |
| COLPOYS BAY, ONT.....       | Rev. W. S. Daniels.  |
| COLLINGWOOD, ONT.....       | F. J. White.   |
| CORNWALL, ONT.....          | C. A. Lount.   |
| CROWLAND, ONT.....          | H. L. Pratt.   |
| DANFORTH, ONT.....          | Mrs. Emma Heron.   |
| DAVISVILLE, ONT.....        | Miss Gertrude Robinson.<br>Henry Lawrence.   |
| DEPOT HARBOR, ONT.....      | Mrs. S. M. Campbell.   |
| DESERONTO, ONT.....         | B. L. Detlor.  |
| DELHI, ONT.....             | Mrs. C. Stoddard.  |
| DIXIE, ONT.....             | W. G. Watson.  |
| DOBBINTON, ONT.....         | Mrs. Jno. Crawford.  |
| DORSET, ONT.....            | Jos. Cassidy.  |
| DOWNSVIEW, ONT.....         | M. A. Ramsay.  |
| DUNGANNON, ONT.....         | R. Henderson.  |
| DRAYTON, ONT.....           | Dr. E. Flath.<br>Harry Coram.<br>C. H. Stevenson.<br>Aaron Walton.   |
| DUNNVILLE, ONT.....         | Rev. J. W. McNamara.   |
| EGLINTON, ONT.....          | Mrs. Maggie Kearns.<br>Albert Bryce.<br>J. J. Gartshore.   |
| ELMIRA, ONT.....            | Chas. W. Pritchard.  |
| ELDERSLEY, ONT.....         | Simon Ratz.<br>W. Poole.   |

# Gourlay Pianos

|                           |   |
|---------------------------|---|
| EMBRO, ONT.....           | Peter Smith.<br>Presbyterian Church.              |
| ESSEX, ONT.....           | Wm. Phillips.                                     |
| FENWICK, ONT.....         | Rev. P. Reith.                                    |
| FIELDS CROSSING, ONT..... | Mrs. W. H. Fields.                                |
| FORMOSA, ONT.....         | Anthony Schnurr.                                  |
| FORT WILLIAM, ONT.....    | Mrs. Dr. A. D. Stewart.                           |
| FREELTON, ONT.....        | Dr. Jas. McQueen.                                 |
| FRUITLAND, ONT.....       | J. W. Hewitson.<br>Jno. King.<br>J. F. Cowell.    |
| FLEETWOOD, ONT.....       | Jacob Hart.                                       |
| GALT, ONT.....            | Dr. Wardlaw.<br>Jno. Adamson.<br>W. G. Bernhardt. |



## WESTBOURNE LADIES' COLLEGE, TORONTO.

The entire equipment of this College have been Gourlay Pianos, Westbourne being one of the earliest Gourlay patrons.

|                             |   |
|-----------------------------|---|
| GALT, ONT. (Continued)..... | J. R. Cavers.<br>Robt. Cranston.<br>Mrs. Edwards.<br>W. A. Hunter.<br>Jas. Johnson.<br>W. K. Trapp. |
| GANANOQUE, ONT.....         | Fred. Arthur.   |
| GLEN ALLEN, ONT.....        | Rev. F. J. Kaye.  |
| GEORGETOWN, ONT.....        | J. M. Buck.<br>J. W. Kennedy.<br>W. McLeod.   |
| GLENCOE, ONT.....           | L. M. McWhinney.  |
| GLEN WILLIAMS, ONT.....     | Jos. A. Owens.  |
| GOLDSTONE, ONT.....         | T. J. Gross.  |
| GODERICH, ONT.....          | Miss Elsie Million.   |

# Goulay Pianos

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| GODERICH, ONT. (Continued). | Dr. W. F. Gallow.<br>P. J. McEwan.<br>Robt. Elliott.   |
| GRAVENHURST, ONT.....       | J. C. Anderson.<br>B. R. Mowry & Son.<br>Mrs. Jas. Scott.<br>W. W. Thomson.  |
| GRAFTON STATION, ONT.....   | W. Winter.   |
| GREENBANK, ONT.....         | W. M. Real.  |
| GRIMSBY, ONT.....           | Newton Cossett.  |
| GUELPH, ONT.....            | E. J. O'Neill.<br>Miss Madge Douglass.<br>Mrs. W. Leader.<br>Mrs. J. Ohlman.<br>W. R. Root.<br>Wm. McLeod.<br>Mrs. B. Burrows.<br>L. W. McKenzie.  |
| HAGERMAN, ONT.....          | Jno. Couperthwaite.  |
| HANOVER, ONT.....           | Henry Pepler.  |
| HARRISTON, ONT.....         | Jno. Hawke Wilson.   |
| HARROWSMITH, ONT.....       | Dr. A. Lockhart.<br>Rev. W. Service.   |
| HAWKESTONE, ONT.....        | H. A. Adams.   |
| HAMILTON, ONT.....          | P. H. Alexander.<br>W. C. Armstrong.<br>Howard Burn.<br>C. W. Bell.<br>Mrs. Geo. Brant.<br>Thos. Colbeck.<br>Miss E. J. Cox.<br>Jno. Carr.<br>J. Drescher.<br>Walter Graham.<br>T. B. Hampson.<br>Miss S. Harris.<br>E. T. Haines.<br>Jas. Irwin.<br>J. H. Kay.<br>Kingsthorpe College.<br>Miss B. Lowe.<br>Norman McDonald.<br>Miss H. McGill.<br>Alf. McNeill.<br>Mrs. A. S. McCollum.<br>Miss A. J. McNair.<br>Rev. A. McLaren.<br>Sam. R. Martin.<br>Mrs. M. A. Morden.<br>Miss C. E. Morris.<br>Thos. Martin.<br>T. J. Martin.<br>W. McQueen.<br>Mrs. K. Oaten. |

# Goulay Pianos

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|--|--|
| <p>HAMILTON, ONT. (Continued)</p> <p>HESPELER, ONT.....</p> <p>HILLSBURG, ONT.....</p> <p>HILLSDALE, ONT.....</p> <p>HOLLY, ONT.....</p> <p>HONEYWOOD, ONT.....</p> <p>HOMER.....</p> <p>HUMBERSTON, ONT.....</p> <p>HYDE PARK, ONT.....</p> <p>INGERSOLL, ONT.....</p> <p>JARVIS, ONT.....</p> <p>JORDAN.....</p> <p>KEARNEY, ONT.....</p> <p>KALADAR.....</p> <p>KEMPTVILLE, ONT.....</p> <p>KIRKTON, ONT.....</p> <p>KENORA, ONT.....</p> <p>KIPPEN.....</p> <p>KURTSTVILLE, ONT.....</p> <p>LEAMINGTON, ONT.....</p> <p>LEFROY, ONT.....</p> <p>LISTOWEL, ONT.....</p> <p>LONDON, ONT.....</p> | <p>C. J. Partridge.<br/> E. Pearce.<br/> Mrs. Jno. Richards.<br/> D. Robinson.<br/> Miss I. Roblin.<br/> D. J. Scott.<br/> W. A. Schofield.<br/> H. E. J. Vernon.<br/> Wm. White.<br/> A. Zimmerman.<br/> Mrs. M. A. Pigott.<br/> David C. Smith.<br/> Misses N. &amp; A. Horning.<br/> Miss A. S. Howell.<br/> B. J. Arthurs.<br/> Chas. Kidner.<br/> H. Hull.<br/> Eric Wilson.<br/> Robt. Wilson.<br/> Chas. Blatchford.<br/> Frank L. Grice.<br/> Miss Amy Doran.<br/> A. M. Brodie.<br/> Wm. J. Meehan.<br/> C. E. Fisher.<br/> A. F. Johnstone.<br/> Thos. Denbury.<br/> W. J. Furneaux.<br/> Jno. Wright.<br/> Rev. R. Whiting.<br/> J. S. Baker.<br/> Jno. Murphy.<br/> A. G. Parry.<br/> Dr. J. A. Mallory.<br/> Mrs. Geo. Brown.<br/> Alex. Leach.<br/> R. M. Mortimer.<br/> John C. Hostetter.<br/> Geo. W. Deeks.<br/> Rev. Thos. Nixon.<br/> C. T. Lally.<br/> R. J. Evans.<br/> W. Fretz.<br/> W. Gallagher.<br/> E. P. Dunn.<br/> Mrs. May Buchanan.<br/> Jos. Hagen.<br/> Mrs. John Gilfillan.<br/> Thos. Gibson.<br/> Rev. Don W. S. Urquhart.<br/> Miss S. I. Fry.<br/> Chas. E. Massey.<br/> E. Todd.<br/> Rev. D. N. McCamus.<br/> Thos. Agar.</p> |
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# Gowley Pianos

|                             |  |
|-----------------------------|--|
| LONDON, ONT. (Continued)... | C. W. Treadgold.<br>Miss M. Darling.<br>W. Thompson.<br>M. J. Wolfe.<br>Chas. R. Walker.<br>Miss N. Young.<br>. C. Wallace.<br>Frank Grey.<br>Alex. Russell.         |
| LUCAN, ONT.....             | Dr. Banting.   |
| MCNAB, ONT.....             | Wm. Bogardus.  |
| MEAFORD, ONT.....           | Walter F. C. Arlidge.<br>M. McInnes.<br>Wesley Duxberry.   |
| MADOC, ONT.....             | J. L. Nickle.  |
| MIDLAND, ONT.....           | Jno. A. Kitchison.<br>H. W. Baker.<br>Alex. Rose.<br>F. H. Terry.<br>F. C. Rounthwaite.<br>John Frazer.  |
| MITCHELL, ONT.....          | A. J. Plow.  |
| MILFORD, ONT.....           | Mrs. L. Seaborne.  |
| MIMICO, ONT.....            | John Kay, Jr.  |
| MINETTS, ONT.....           | Mrs. K. C. Breckenridge.   |
| MOUNT DENNIS, ONT.....      | J. E. Pascoe,  |
| MOUNT VERNON, ONT.....      | Jos. Barker.   |
| MOUNT PLEASANT, ONT.....    | A. Foster. (See Brantford.)  |
| NANTICOKE, ONT.....         | J. E. Evans.   |
| NEW LISKEARD, ONT.....      | R. S. Russell.   |
| NEW HAMBURG, ONT.....       | Mrs. Agnes M. Rennie.  |
| NIAGARA FALLS, ONT.....     | W. S. Baker.<br>David Dick, Jr.<br>J. H. Hawken.<br>Miss J. M. Hyde.<br>Mrs. E. M. Learn.<br>A. E. McGill.<br>Gilbert T. Schwab.<br>Frank Taylor.<br>Mrs. S. Wilson. |
| NIAGARA-ON-THE-LAKE, ONT..  | Harold Doyle.  |
| NORTH BAY, ONT.....         | Dr. W. C. Wickett.   |
| NORWICH, ONT.....           | Mrs. C. E. McCrimmon.  |
| NORWOOD, ONT.....           | Miss B. L. Pearce.   |
| OAKVILLE, ONT.....          | Alfred McNeill.  |
| ODESSA, ONT.....            | D. W. Lucas.   |
| ONONDAGO, ONT.....          | W. G. Merrall.   |
| OMEMEE, ONT.....            | Robt. Mulligan.  |
| ORANGEVILLE, ONT.....       | Miss C. Davidson.<br>A. Robinson.  |
| ORILLIA, ONT.....           | W. H. Fox.   |
| OSHAWA, ONT.....            | Miss M. Aldsworth.<br>A. G. Storie.  |
| OSPRINGE.....               | Mrs. Geo. C. Reid.   |

# Goulay Pianos

|                           |  |
|---------------------------|--|
| OTTAWA, ONT.....          | Rev. W. T. Herridge, D.D.<br>Leon F. Jackson.<br>Mr. & Mrs. F. S. Jenkins.<br>Miss Lane.<br>J. J. Reeves.<br>Lt. Col. R. J. Rutherford.<br>C. J. Crux.<br>R. E. Bell.          |
| OWEN SOUND, ONT.....      | Rev. J. Somerville, D.D.<br>(for Presbyterian Church).<br>Miss Lena Martin.  |
| PAISLEY, ONT.....         | Rev. C. W. Cosens.<br>Andrew Cormack.  |
| PARIS, ONT.....           | W. E. Telfer.<br>Jno. Carnie.<br>W. N. Bell.   |
| PARRY SOUND, ONT.....     | Sheriff S. Armstrong.<br>R. A. Ferris.<br>W. J. McLean.<br>Alf. Robinson.<br>A. J. Whitby.   |
| PELHAM, ONT.....          | Rev. J. Reith.   |
| PENETANGUISHENE, ONT..... | J. M. Hollister.<br>Wm. Pratt.<br>Mrs. Jas. Scott.   |
| PETERBORO, ONT.....       | J. A. Aylmer.<br>R. Goodenough.<br>Miss Alice H. Roger.<br>Thos. R. White.<br>W. G. McLellan.  |
| PICTON, ONT.....          | Jno. J. McKenzie.  |
| POINT EDWARD, ONT.....    | Jno. Cope.   |
| PORT CARLING, ONT.....    | W. Hanna.  |
| PORT COLBORNE, ONT.....   | Capt. J. W. Norcross.  |
| PORT DALHOUSIE, ONT.....  | Walter Binmore.<br>F. Scott.   |
| PORT HOPE, ONT.....       | Miss Greenshields.<br>Herbert Davis.<br>Dr. M. S. Hawkins.<br>Miss L. Perrin.  |
| PORT PERRY, ONT.....      | Mrs. Agnes R. Schumacker.<br>Geo. Jackson.<br>Mr. Jeffrey (Courtice & Jeffrey)   |
| PORT RYERSE.....          | H. W. Stickney.  |
| PORT SANDFIELD, ONT.....  | B. Love.   |
| PRESTON, ONT.....         | Mrs. E. Bricker.<br>Peter Bernhardt.<br>Geo. Clare, M.P.<br>Rev. C. W. Cosens.<br>W. H. Kress.<br>Mrs. S. Martin.<br>R. S. Pollard.<br>Geo. Pattison, M.P.P.<br>W. H. Roergen. |

# Goulay Pianos

|                             |                        |
|-----------------------------|------------------------|
| QUEENSVILLE, ONT.....       | Rev. H. L. Partridge.  |
| RENTON, ONT.....            | J. W. Misner.          |
| RICHARD'S LANDING, ONT..... | Rev. Edward Crockett.  |
|                             | R. L. Tweedy.          |
| RODNEY, ONT.....            | L. R. Harvey.          |
| ROSSEAU, ONT.....           | Geo. Monteith.         |
| SAULT STE. MARIE, ONT.....  | C. F. Adams.           |
|                             | Rev. S. G. Stone.      |
|                             | Mrs. Jas. Johnstone.   |
| SARNIA, ONT.....            | Rev. D. M. McCamus.    |
|                             | Mrs. Mary Moshier.     |
|                             | John H. Waun.          |
|                             | A. E. Greenlaw.        |
|                             | Mrs. J. H. Modeland.   |
|                             | A. G. Price.           |
|                             | Mrs. John Stevens.     |
| SEAFORTH, ONT.....          | Mrs. A. Dickson.       |
| SEVERN BRIDGE, ONT.....     | Jno. Waldron.          |
| SHANNONVILLE, ONT.....      | W. J. Driver.          |
|                             | W. Jas. Mayell.        |
| SHANTY BAY, ONT.....        | Mrs. E. B. O'Brien.    |
| SHEGUINDAH, ONT.....        | H. Lewis.              |
| SOUTHCOTE, ONT.....         | F. H. Laidman.         |
| SPRAGGE, ONT.....           | J. R. Marshall.        |
|                             | Albert Little.         |
| ST. CATHARINES, ONT.....    | Ald. R. J. Black.      |
|                             | J. W. Glass.           |
|                             | Miss A. E. Hodgetts.   |
|                             | Mrs. A. M. Smith.      |
|                             | Howard Newman.         |
|                             | Mrs. Geo. Newman.      |
|                             | H. D. Phipps.          |
|                             | Edward C. Young.       |
|                             | A. M. Ecclestone.      |
| ST. MARYS, ONT.....         | A. R. Love.            |
|                             | D. Maxwell.            |
|                             | Miss C. Winster.       |
|                             | Richard J. Goodhand.   |
| ST. THOMAS.....             | Mrs. J. H. Still.      |
|                             | Mrs. W. J. Burneth.    |
|                             | Geo. S. Wright.        |
|                             | Chas. H. Archibald.    |
| STRANGE, ONT.....           | Rev. R. Martin.        |
| STRATFORD, ONT.....         | Mr. Richards.          |
| STRATHCONA, ONT.....        | A. W. Cameron, B.A.    |
| STREETSVILLE, ONT.....      | Mrs. A. Bernard.       |
| STURGEON FALLS, ONT.....    | H. E. McKee.           |
|                             | J. H. Payne.           |
|                             | Philip S. Thomas.      |
| SUTTON WEST.....            | Mrs. E. Bailey.        |
| SWANSEA, ONT.....           | Mrs. Christiana Brown. |
|                             | R. B. Johnston.        |
|                             | R. C. Smith.           |
| THAMESVILLE, ONT.....       | Miss Ethel M. McGrath. |



# Gowlay Pianos

|                    |   |
|--------------------|---|
| THEDFORD, ONT..... | Geo. Laird.<br>Miss Bessie Munns.   |
| THOROLD, ONT.....  | Miss Eynon.   |
| TIVERTON, ONT..... | J. Grunder.   |
| TORONTO, ONT.....  | Dr. A. H. Abbott.<br>Mrs. Dreschler Adamson.<br>Mrs. M. J. Ackney.<br>Mrs. Jno. T. Alexander.<br>Miss E. Alley.<br>Jno. Allison.<br>G. D. Atkinson.<br>H. W. Ausman.<br>Chas. Aymar.<br>Miss Nettie Armstrong.<br>D. G. Buchanan.<br>F. R. Beatty.<br>Jas. Bell.<br>Miss M. Black.<br>Frank E. Blachford.<br>Mrs. Ida Field Boyd.<br>Mrs. M. Black.<br>Miss M. Breuls.<br>H. Bricknell.<br>E. A. Bush.<br>Mrs. E. J. Butler.<br>Mrs. R. Butwell.<br>Misses E. & M. Byers.<br>W. Bowker.<br>Mrs. T. S. Baker.<br>Miss T. Bawden.<br>S. J. Beacock.<br>J. A. Bremner.<br>Adam Ballantyne.<br>J. W. Bridger.<br>Edward Burns.<br>Jas. Campbell.<br>Mrs. S. R. Cattanach.<br>W. V. Clarke.<br>Henry Clay.<br>Mrs. M. E. Cavanagh.<br>Mrs. M. A. Cooper.<br>C. M. Chase.<br>Geo. D. Chesnut.<br>Mrs. M. L. Curry.<br>Wm. G. Cooper.<br>Central Methodist Church.<br>Mrs. R. Campbell.<br>E. A. Chapman.<br>Miss Jean Clouston.<br>Mrs. E. Clark.<br>W. D. Child.<br>W. W. Doran.<br>J. Downs.<br>Henry Draper. |

# Gourlay Pianos

TORONTO, ONT. (Continued)..

Miss C. Davidson.  
D. L. Dineen.  
R. L. Defries.  
Miss A. Dawson.  
J. D. Russell Duncan.  
H. W. Davison.  
H. Elgie.  
R. Y. Eaton.  
Mrs. Chas. Edwards.  
Chas. E. Eggett.  
Rev. J. R. Fasken.  
Miss Mary Forbes.  
Miss M. C. Fitzgibbon, Mus. Bac.  
Jno. A. Fleming.  
A. H. Forster.  
Mrs. W. J. Fulton.  
Mrs. E. Furby.  
Jos. H. Follett.  
E. E. Fligg.  
Mrs. E. E. Farley.  
Dr. Jno. Ferguson.  
Mrs. J. Fry.  
M. Y. Farrow.  
Mrs. Frank Fisk.  
Mrs. M. Gardiner.  
Mrs. S. Gossett.  
M. N. Gould.  
A. W. Gordon.  
Mrs. H. H. Gray.  
Miss S. J. Gray.  
Miss Julia Greenshields.  
R. M. Gullett.



ST. MARGARET'S COLLEGE, TORONTO.

Several of the first Gourlay Pianos manufactured have been in constant use in this College. After this experience Mrs. Geo. Dickson, Lady Principal, writes: "They have been entirely satisfactory. . . . It is a matter of congratulation for Canadians that so excellent a piano is being manufactured in their own country."

# Goulay Pianos

TORONTO, ONT. (Continued) . .

R. A. L. Gray.  
Miss Maud Gordon.  
Mrs. Jas. Graham.  
Miss Rhoda Gardiner.  
J. G. Gallagher.  
J. J. Gartshore.  
Mrs. M. Gullett.  
Joseph Hagen.  
W. T. Harris.  
Mrs. J. C. Hamilton.  
Miss J. Harrison.  
Miss Lena M. Hayes.  
Mrs. A. Heron.  
Miss C. J. Hetherington.  
W. R. Hitchins.  
Mrs. W. Hogg.  
Miss C. G. Hughes.  
Miss J. Hamilton.  
Mrs. F. Hurst.  
J. C. Hibbert.  
J. C. Hamilton.  
Douglas Hallam.  
Mrs. G. H. Hodgetts.  
G. H. Howard.  
Miss M. A. Ireland.  
Miss M. A. Jamieson.  
Miss M. Johnson.  
Miss Frances Johnson.  
Rev. C. O. Johnston.  
Mrs. T. J. Jermyn.  
Albert Kelley.  
Mrs. R. Kiilaly.  
Miss A. A. Laughton.  
Mrs. J. Lindsay.  
Donald Levack.  
J. Levack.  
W. E. Lemon.  
Mrs. M. Lewis.  
Miss M. M. Laidlaw.  
Miss Eva J. Luttrell.  
Miss Grace Lukey.  
Chas. E. Lillie.  
Miss Anne B. Lowe.  
C. T. Lally.  
H. Levetus.  
Mrs. L. Laviollette.  
A. C. Larkin.  
Mrs. F. J. Lusso.  
R. W. Magee.  
Percy S. Martin.  
T. R. Merritt.  
Alfred Mitchell.  
F. D. Manchee.  
Mrs. Leonard Manchee.

# Goulay Planos

TORONTO, ONT. (Continued)..

A. E. Manning.  
F. H. Matthews.  
A. L. Merrill.  
Miss Maud Matthews.  
Miss M. A. Metcalfe.  
Jos. Meyer.  
H. H. Miller.  
Mrs. A. Minister.  
Mrs. W. J. Mitchell.  
Mrs. C. Morrow.  
Miss Murray.  
Mrs. Meyers.  
Mrs. M. Mortimore.  
Mrs. C. A. Masten.  
Miss L. Madell.  
Mrs. E. Markle.  
Miss V. Morphy.  
Mrs. E. Mutch.  
Miss Ella M. Maxwell.  
Miss M. MacBeth.  
J. H. McCabe.  
Miss M. McCarty.  
Mrs. C. McClain.  
W. J. McEwan.  
L. W. McKenzie.  
Dr. Wallace McLaren.  
S. W. McMichael.  
Miss M. McPhail.  
Miss M. McRae.  
Miss M. J. McCann.  
Alex. McKenzie.  
Miss C. McLeod.  
Mrs. Chas. L. McArthur.  
Mrs. L. McIntosh.  
E. L. McLean.  
D. McKinnon.  
Melville Nixon.  
W. Northrup.  
Mrs. Mary Nash.  
Mrs. C. F. Nichols.  
W. E. Ovens.  
Miss M. Oswin.  
Jno. Peacock.  
H. R. Petersen.  
A. T. Platt.  
Jos. Potter.  
C. F. Presant.  
Miss A. Pringle.  
Frank Plummer.  
Thos. H. Postle.  
Herbert G. Paul.  
Miss J. W. Park.  
A. E. Perkins.  
W. J. Reid.

# Goulay Pianos

TORONTO, ONT. (Continued) . .

J. H. Richardson.  
H. L. Robertson.  
Rev. T. R. Robertson.  
Fred H. Ross.  
Miss Agnes Ryan.  
Albert H. Reid.  
Miss Josie Ross.  
F. Ryan.  
H. J. Robinson.  
L. H. Rainer.  
W. A. Rowland.  
Peter Rutherford.  
T. Richmond.  
Geo. Robertson.  
J. J. Salmond.  
H. S. Saunders.  
W. Secor.  
V. Sercombe.  
W. H. Sleigh.  
Mrs. Clara L. Smith.  
Miss L. Stirrett.  
R. S. Stonehouse.  
Miss K. Sturgeon.  
Jno. E. Stone.  
Harry Symons.  
H. A. Stone.  
Miss N. Smith.  
R. S. Soanes.  
Miss Mabel Steele.  
Mrs. R. Shaver.  
Mrs. H. F. Sharpe  
Miss Maud Stocks.  
Mrs. M. Slack.  
Percy Sherris.  
Miss M. H. R. Samuel.  
A. D. Symons.  
Mrs. Mary Smith.  
Rev. W. G. Smith.  
Mrs. Laura E. Snider.  
Mrs. E. S. Spencer.  
Mrs. Gerard B. Strathy.  
Miss E. Taylor.  
Mrs. F. Thompson.  
W. W. Thompson.  
W. H. Thornton.  
Miss A. Timberlake.  
Mrs. A. Traynor.  
W. J. Trimble.  
Audley Veitch.  
W. H. Van Winckel.  
Raymond Walker.  
Raymond Walker, Jr.  
Miss Lois Winlow.  
Miss A. L. Wahmsley.

# Goulay Pianos

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|-------------------------------|---|
| TORONTO, ONT. (Continued) . . | G. B. Watts.<br>L. Weichert.<br>Mrs. J. H. Whitten.<br>Jno. Wilmot.<br>Miss S. E. Winslow.<br>J. H. Woods.<br>Mrs. M. Wright.<br>Miss M. B. Woolryche.<br>C. H. Westwood.<br>Rev. E. J. Wood.<br>Mrs. H. M. Wetherald.<br>Cuthbert Wigham.<br>Miss Charlotte Wickson.<br>W. J. Wilson.<br>Henry T. S. Young.<br>St. Andrew's College.<br>Loretto Abbey.<br>Loretto Academy.<br>Knox College.<br>Young Women's Christian<br>Guild.<br>Model School of Music.<br>St. Margaret's College.<br>Conservatory of Music.<br>Metropolitan School of Music.<br>Toronto College of Music.<br>Toronto University.<br>Westbourne School. |
| TORONTO JUNCTION, ONT.....    | Mrs. Jno. T. Anderson.<br>W. E. Atkinson.<br>Miss F. Godfrey.<br>A. E. Melhuish.<br>N. R. Willoughby.<br>Edward Wakefield.<br>J. L. Graham.   |
| EAST TORONTO.....             | Mrs. E. E. Rossiter.  |
| UNIONVILLE, ONT.....          | D. Harrington.  |
| VALETTA, ONT.....             | J. A. Fletcher.   |
| VITTORIA, ONT.....            | John Pow.   |
| VROOMARTIN.....               | Theo. E. Johnston.  |
| WALKERVILLE, ONT.....         | Fred Fredericks.  |
| WANSTEAD.....                 | A. McPhedran.<br>Robt. Cooper.  |
| WATERLOO, ONT.....            | Miss A. Bean.<br>Mrs. Agnes McBride.<br>Mrs. W. J. Sterling.<br>Peter Roos.<br>Herbert Snyder.<br>Geo. Wegenast.  |
| WARNER, ONT.....              | Mrs. M. Lymberner.  |
| WESTON, ONT.....              | G. Mashinter.<br>Dr. H. M. Kinsman.<br>W. J. Skelton.   |
| WHITBY, ONT.....              | L. Richardson.  |

# Gowley Pianos

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|----------------------------|------------------------------------|
| WHITE RIVER, ONT.....      | F. Davis.                          |
| WINCHESTER, ONT.....       | W. J. McPhee.                      |
|                            | R. J. Devey.                       |
|                            | Jos. Greer.                        |
| WINDERMERE, MUSKOKA.....   | D. Fife.                           |
| WINDSOR, ONT.....          | H. Whorlow Bull.                   |
|                            | James Gates.                       |
|                            | Mrs. Anna E. Gillespie.            |
|                            | Mrs. E. Phillips.                  |
|                            | Miss Estelle Reynolds.             |
| WILLISCROFT, ONT.....      | J. D. Poole.                       |
| GRANBY, P.Q.....           | Rev. J. L. Alexander.              |
| MONTREAL, P.Q.....         | David Hobbs.                       |
|                            | R. J. Abbs.                        |
| QUEBEC, P.Q.....           | Mrs. F. C. Thorne                  |
|                            | (Nee Miss M. J. Ramsay).           |
| ST. HYACINTHE, P.Q.....    | Madame Veuve Celesti Ledoux.       |
|                            | B. Rassicob.                       |
|                            | Rev. S. Rondeau.                   |
|                            | Windsor Hotel.                     |
| SHERBROOKE, P.Q.....       | Mrs. Wm. Sangster.                 |
| COWANSVILLE, P.Q.....      | J. H. Carson.                      |
| CAMPBELLTON, N.B.....      | Jno. M. McLean.                    |
| BLACKVILLE, N.B.....       | M. Shaffer.                        |
| BRISTOL, N.B.....          | Dr. Wright.                        |
| BROCKWAY, N.B.....         | Mrs. Jno. Sullivan.                |
|                            | Jas. Davis.                        |
| CANTERBURY STATION, N.B... | Mrs. Wm. G. Grant.                 |
| CHATHAM, N.B.....          | Mrs. A. Watters.                   |
|                            | W. M. Clarke.                      |
|                            | Ernest Scott Peacock.              |
|                            | Edred Burke.                       |
|                            | Arthur W. Pallen.                  |
|                            | St. John's Presbyterian Church     |
| DALHOUSIE, N.B.....        | C. Bateman.                        |
| DOAKTOWN, N.B.....         | F. D. Swinn.                       |
|                            | S. Pendleton.                      |
| DEER ISLAND                | { CHARLOTTE Co.                    |
|                            | { LORDS COVE... Miss Blanche Lord. |
|                            | { FAIR HAVEN... E. D. McDonald.    |
|                            | { LORDS COVE... A. C. Lambert.     |
| FARMERSTON, N.B.....       | J. B. Mallory.                     |
| FLORENCEVILLE, N.B.....    | B. H. Smith, M.P.P.                |
| FAIRVILLE, N.B.....        | Dr. J. H. Gray.                    |
| FREDERICTON, N.B.....      | Robt. B. Adams.                    |
|                            | W. M. Clarke.                      |
|                            | A. M. Green.                       |
|                            | Dr. B. H. Torrens.                 |
|                            | Jno. J. Weddall.                   |
|                            | Mrs. P. MacDonald.                 |
|                            | Wilber Lamont.                     |
|                            | Mrs. Gordon Grant.                 |
|                            | Donald Burnett.                    |
|                            | Mrs. Jos. Kelley.                  |
|                            | Mrs. Horace Forbes.                |

# Gourlay Pianos

|                               |   |
|-------------------------------|---|
| FREDERICTON, N.B. (Continued) | David Sansom.<br>Stanley Douglas.<br>B. M. White.<br>M. Carten.<br>J. C. Maton.   |
| GRAND FALLS, N.B.....         | Geo. W. Sweezey.  |
| HARTLAND, N.B.....            | Arthur L. Baird.<br>Miss Clara Johnson.<br>Miss Lide Reed.  |
| HAVELOCK, N.B.....            | Rev. Geo. Howard.   |
| JACKSONVILLE, N.B.....        | David Burpee.<br>Frank Howard.  |
| LINDSAY, N.B.....             | Judson Briggs.  |
| LOGGIEVILLE, N.B.....         | Miss Jessie Fowlie.<br>Alex. Manderson.<br>Mrs. H. McKinney.<br>Robt. Russell.<br>Miss I. Loggie.<br>Rev. H. J. Frazer.   |
| MILLTOWN, N.B.....            | Orin Morrison.<br>Mrs. P. Eagan.<br>D. K. Harmon.<br>Miss Ellen Eagan.<br>Robt. Bell.   |
| MONCTON, N.B.....             | R. Colelough.<br>F. Peters.   |
| MOORE'S MILLS, N.B.....       | W. A. Smith.  |
| MCADAM JUNCTION, N.B.....     | Geo. Knowles.<br>D. A. Trecartin.   |
| OAK HILL, N.B.....            | Rev. Wm. Wass.  |
| PEMBROKE, N.B.....            | Miss Ada G. Phillips.   |
| ROLLING DAM, N.B.....         | H. J. Boyd.<br>Ed. Emerson.   |
| ST. ANDREWS, N.B.....         | Chas. Horsnell.<br>Ed. R. Davis.<br>Chas. S. De Long.   |
| ST. JOHN, N.B.....            | St. Andrew's Presbyterian<br>Church.<br>R. J. Freeze.<br>Miss Maggie Irving.<br>Mrs. Kent Scoville.<br>Alderman Sproul.<br>E. W. Bowman.<br>J. H. Burleigh.<br>E. J. Hilyard.<br>Jno. Irvine.<br>Mrs. J. Quinsler.<br>Wm A. Smith.<br>Victor Scott.<br>Dr. J. H. Gray.<br>Harvey P. Dole.<br>Walter H. Bell.<br>Robt. T. Leavitt. |
| ST. STEPHEN, N.B.....         | P. G. McFarlane.  |





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ON THE BANKS OF THE ST. JOHN RIVER, FREDERICTON, N.B.

Mr. MacDonald is the owner of an Art Gourlay Piano  
in Louis XIV. style.

# Goulay Pianos

|  |   |
|--|---|
| ST. STEPHEN, N.B. (Continued)                  | C. A. Lindow.<br>W. E. Berryman.<br>Thompson McNeill.<br>Alex. Murray.<br>Andrew Eastman.<br>W. W. Inches.                              |
| SOUTHAMPTON, N.B.....                          | Frank Brooks.   |
| WOODSTOCK, N.B.....                            | A. C. Burden.<br>Herbert A. Seeley.<br>Dr. Griffin.<br>J. F. Tilley.  |
| SACKVILLE, N.B.....                            | Geo. M. Air.  |
| AMHERST, N.S.....                              | C. C. Black.<br>Mrs. W. G. Calhoun.<br>Max M. Sterne.   |
| ANTIGONISH, N.S.....                           | J. J. McPherson.<br>Prof. McDonald.<br>St. Bernard Convent.   |
| CALEDONIA (Guysboro Co.)N.S.                   | Miss Janet M. Chisholm.   |
| CANSO, N.S.....                                | Robt. Davis.<br>Mr. Bartly.   |
| GLACE BAY, N.S.....                            | D. J. Scott.<br>Wm. Curry.<br>Wm. Verner.<br>David De Gardins.<br>S. Campbell.  |
| HALIFAX, N.S.....                              | Mrs. Blackader.<br>Edgar Kaulbach.<br>Mrs. K. M. Cartwright.<br>Halifax Conservatory of Music.<br>Mrs. M. J. McKinnon.<br>Samuel Smith. |
| INVERNESS, N.S.....                            | D. B. Frizzle.<br>A. B. McIsaac.  |
| KEMPTSHORE, HANTS Co., N.S.                    | Rev. David Coburn.  |
| LIVERPOOL.....                                 | C. P. Butler.<br>Liverpool Opera House.   |
| MIDDLETON, N.S.....                            | J. H. Potter.<br>Fred L. Shaffner.<br>Rev. J. A. Ramsay.  |
| MILTON, N.S.....                               | A. Merry.   |
| NEW GLASGOW, N.S.....                          | Miss Pearl M. Kerr.<br>Jno. C. McDonald.<br>Wm. E. Kearns.  |
| OXFORD, N.S.....                               | F. E. Copp.   |
| PICTOU, N.S.....                               | Mrs. Frank P. Murray.   |
| SPRINGHILL, N.S.....                           | R. W. Edwards.  |
| STELLARTON, N.S.....                           | Alvin McDonald.   |
| WALLACE, N.S.....                              | H. Smith.   |
| CROW'S MILLS (NEAR LONDON-<br>DERRY), N.S..... | Jas. Crow.  |
| TRURO, N.S.....                                | Mrs. R. D. Adams.<br>Mrs. Geo. Fisher.  |
| WINDSOR, N.S.....                              | Jas. Graham.  |

# Gourlay Pianos



An Art Gourlay  
Design Louis XIV.

# Gourlay Pianos

## GOURLAY PIANOS *in* ART CASES

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IT is but fitting that **Gourlay Pianos**, representing "the highest type of Canadian piano-building," should be manufactured in Art Cases, designed and decorated in the pure style of the different art periods of the seventeenth, eighteenth and nineteenth centuries.

In each design the style of the period represented is carried out with absolute fidelity, and the effect is exquisite. Every scroll, every carved figure, every painted panel or marqueterie decoration is authentic.

Some of the periods so represented are:—

- "LOUIS XIV.,"
- "LOUIS XV.,"
- "CHIPPENDALE,"
- "SHERATON,"
- "MARIE ANTOINETTE,"
- "EMPIRE,"
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Messrs. Gourlay, Winter & Leeming manufacture piano cases to accord with the prevailing furnishings and decorations of the room in which they are to be placed. The artistic effect is thus heightened and intensified, and room and piano help make each other all the more beautiful.

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### Gourlay, Winter & Leeming

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The above Trade Mark appears on every GOURLAY PIANO, and indicates that in every detail of Construction as well as in durability and in perfection of mechanical and tonal qualities, the piano in question is an exponent of the highest obtainable excellence in the art of Piano building and as such is endorsed and guaranteed by

*Gourlay  
Winter  
Leeming*

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| Style 5. Design, Florentine       |       |
| In Mahogany and Figured Walnut    | \$425 |
| Style 35. Design, Empress         |       |
| In Mahogany and Figured Walnut    | \$425 |
| Style 45. Design, Mission         |       |
| In Mission or Weathered Oak       | \$425 |
| Style 15. Design, Etruscan        |       |
| In Mahogany and Figured Walnut    | \$450 |
| Style 55. Design, Louis           |       |
| In Mahogany - - - -               | \$450 |
| Style 7. Design, Ornate Colonial  |       |
| In Mahogany and Figured Walnut    | \$475 |
| Style 17. Design, Old English     |       |
| In Mahogany - - - -               | \$500 |
| Style 37. Design, Classic Grecian |       |
| In Mahogany and Figured Walnut    | \$525 |
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PIANOS MANUFACTURED TO ORDER IN ANY STYLE OF ART FROM ARCHITECT'S DESIGNS WHEN SO DESIRED



## DESCRIPTION

Style 35

IN MAHOGANY OR  
FIGURED WALNUT

*Empress*  
*Design*

- Case** ..... Double veneered inside and out.  
The refined carvings on front frame trusses and pilasters are all hand chisel work, and not stucco or pressed work or machine carvings.  
All mouldings solid to match finish of case.  
Automatic rolling fall and full length music desk.  
Continuous hinges on top and fall board.  
Hinges and pedals plated and polished.  
Bottom made tight to exclude mice.  
Keys ivory and ebony of best quality.
- Size.** ..... Height, 4 ft. 7 in. ; Width, 5 ft. 1½ in. ;  
Depth, 2 ft. 2½ in.
- Scale.** ..... New cabinet grand scale, 7½ octaves, overstrung, three strings to each note except in wound bass strings.  
Extra strong bronzed metal plate to top of piano, with heavy flanged bearings fitted into non-varying end-wood pin-block.  
Improved plated metal depression bar.  
Patent noiseless protected pedals—3 pedals, loud, soft and practice muffler.  
Perfect repeating action, with continuous metal action flange.
- Sound Board**... Of finest prepared violin spruce, convex in form, full size, reinforced and fitted with latest improved elliptic acoustic rims and sectional rift-cut maple bridges. Remarkably resonant.
- Pin-Block**... Upright skeleton, fitted with patent non-varying end-wood pin-block, with heavy flanged plate carrying sound-board and elliptic acoustic rims.

SEE FULL DESCRIPTION OF STAYING-IN-TUNE  
ADVANTAGES IN CATALOGUE.





# Gourlay Pianos



## Style 35

IN MAHOGANY AND  
FIGURED WALNUT

Pianos supplied in "Satin Finish" when desired.  
Description on fly leaf.



## DESCRIPTION

Style 5

IN MAHOGANY OR  
FIGURED WALNUT

*Florentine*  
*Design*

- Case** ..... Double veneered inside and out.  
The refined carvings on music desk, bottom front frame, trusses and pillasters are all hand chisel-work, and not stucco or pressed work or machine carvings.  
All mouldings solid to match finish of case.  
Automatic rolling fall and full length music desk.  
Continuous hinges on top and fall board.  
Hinges and pedals plated and polished.  
Bottom made tight to exclude mice.  
Keys ivory and ebony of best quality.
- Size** .... Height, 4 ft. 7 in.; width, 5 ft. 2 in.;  
depth, 2 ft. 2½ in.
- Scale** ..... New cabinet grand scale, 7⅓ octaves, overstrung, three strings to each note except in wound bass strings.  
Extra strong bronzed metal plate to top of piano, with heavy flanged bearings fitted into non-varying end-wood pin-block.  
Improved plated metal depression bar.  
Patent noiseless protected pedals—3 pedals, loud, soft and sustaining.  
Perfect repeating action, with continuous metal action flange.
- Sound-Board** .Of finest prepared violin spruce, convex in form, full size, reinforced and fitted with latest improved elliptic acoustic rims and sectional rift-cut maple bridges. Remarkably resonant.
- Pin-Block** .... Upright skeleton, fitted with patent non-varying end-wood pin-block, with heavy flanged plate carrying sound board and elliptic acoustic rims.

SEE FULL DESCRIPTION OF STAYING-IN-TUNE  
ADVANTAGES IN CATALOGUE.



# Gowley Pianos



Style 5

IN MAHOGANY and  
FIGURED WALNUT

Pianos Supplied in "Satin Finish" when desired  
Description on fly leaf





